

Naval Station Norfolk Marina and Sailing Center June 2010 Program Update



"We at the Naval Station Norfolk Sailing Center and Marina appreciate your patronage. Our goal is to assist you in having a safe and enjoyable boating experience."

State of the Marina

Welcome to the first edition of the new Naval Station Norfolk Sailing Center and Marina Newsletter. The purpose of the newsletter is to keep you up to date on the latest information regarding projects, events and other pertinent Sailing Center and Marina information.

This newsletter will be distributed on a regular basis to all Sailing Center and

Marina Patrons. We hope it serves as a means to answer your questions and keep you apprised of any current events with regards to the facility and programs. We welcome your feedback and suggestions for future installments. We hope you enjoy a safe and fun summer season on the water.

Regards,

Patrick Curry, Marina Manager

Status and Funding of Projects

We are pleased to announce the opening of the new floating piers as of June 1st. Slip holders have begun to make the move into their new slip as of this date.

Work to upgrade the fixed pier utilities will begin Monday, June 7th. Work includes new elevated pedestals, new electric conduit/cable and new water pipes. Weather pending, work is expected to take approximately 6 weeks to complete. Immediately following completion of the fixed pier project, a Pump-Out Station will be installed on J Dock. Lastly, demolition is currently scheduled for late summer on the old Sailing Center Building. This will

make way for the new Sailing Center building slated for completion by Summer 2011.

The total Marina recapitalization cost is \$4.5 M. Naval Station did not have the money to fund this project locally. So we had to rely on funding from Headquarters. We received the funding similar to a mortgage with no interest. The project costs are then paid back to Headquarters to fund other projects system wide. This recapitalization program allows for quicker project execution because we receive the money in advance of collecting sufficient fees to fund the entire project.



Role of MWR Marina Tenant/Slip Holder

In order to provide our patrons a most rewarding and pleasurable stay at Norfolk Naval Sailing Center and Marina we ask for your assistance in developing and building our marina community.

Maintaining your vessel and keeping it well secured and seaworthy at all times goes a long way in helping us to provide a marina you can both enjoy and be proud of.

Being a good neighbor plays an important part in keeping the marina ship shape. If you notice another slip holder's vessel in need of better securing, or other deficiencies related to a moored boat or even the docks themselves, please make a report to the marina office so that we can take the steps to correct the problem. If it's an item such as security gate left open at the entrance of a pier please be so kind as to secure the gate to maintain

security for the rest of your pier mates. Marina action forms are available at the front desk. For your convenience, a drop box is provided next to the front door of the Sailing Center building for reporting deficiencies after working hours.

To ensure that we can continue to provide an enjoyable, safe and secure marina we require all slip holders to assist in protecting their and their neighbors' vessel. Slip holders must maintain their vessels in a seaworthy condition as evidenced by a current Vessel Safety Check administered by United States Coast Guard Auxiliary certified Inspectors. In addition to renewing the VSC decal on the vessel, it is the

responsibility of each slip holder to provide a copy of a passing Inspection Report to the Marina Office to be kept on file.

Additionally, liability insurance is required in the amount of \$300,000 per vessel. This amount is to ensure legal protection for damages to your vessel and to guarantee protection for your neighbors' vessels.

A new requirement is completion of the Hurricane Evacuation Plan. This requirement was put into place for the safety of all patrons and vessels in the marina. This will make it easier to locate boats and boat owners in the event of a storm. Our docks are equipped to handle storms to a certain extent however, if we receive orders to evacuate the base, each patron is required to have a plan in place to expedite the evacuation.

Marina Operating Budget

We've listened to feedback from current sailing center and marina patrons with regards to the operating budget. The following information provides an overview of the current budget as well as future anticipated revenue.

The current Marina operating budget pays for all labor, ordinary maintenance, supplies, utilities and equipment. Year to date the Sailing Center and Marina profit is \$21K. The FY-11 outlook is for the Sailing Center and Marina to generate a profit of \$92K. As previously mentioned, construction projects are funded outside of this operating budget.

Based on the YTD profit we have been able to fund new equipment purchases and fleet upgrades. Examples of the most recent Sailing Center and Marina purchases are:

- New Dock Carts
- New Life Rings
- Repairs to Marina Docks
- Repairs to Dinghy Docks
- Sailing Instruction Materials
- Dinghy Fleet Improvements and Repairs
- Keelboat Fleet Improvements and Repairs
- Rental Fleet Improvements and Repairs

We will continue to look at ways to improve & upgrade services and equipment to ensure an optimal Sailing and Marina experience.

